



March 31, 2014

Our business is somewhat complex. Not only are we a large rice mill but we handle family investments, investments for other people including stockholders, investors and land management.

We had good software, but our vendor was going out of business and we knew we needed to procure new software at some point or be without. Because of the complexity of our business we dreaded making the change because it's not easy to find exactly what we need.

TradeWinds came in and assessed our needs. First of all they installed their RiceLink 360 system to run our entire mill and modified it so that we could use it without having to completely change how we do business. Secondly they wrote a complete investment package for tracking land rights, investments and all the various operations that went with that. Lastly they tied all of that together with their accounting system so that we were not forced to use two separate systems.

Because of their knowledge of accounting we found it relatively easy to make the transition and now have a system for running our entire operation that uses the latest in technology. One of the things that has been a personal benefit to me is being able to pull the various reports for milling, clean rice, supplies, and accounts receivable all from my desk without having to ask for the information.

This new software from TradeWinds will make our operation much more efficient from an accounting, inventory and record keeping standpoint, etc.

Louis Broussard, Jr. – Beaumont Rice Mills, Inc.